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Company Name:

Venus Pipes & Tubes Ltd.

Ticker:

VENUSPIPES

Last Updated:

2025-01-28

Author:

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Venus Pipes & Tubes Ltd.

Valuation

VALUATION - BASE CASE

Trend	Projected										
	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
Net Revenue ₹ (Cr)	802	1,074	1,394	1,996	2,393	2,765	3,170	3,618	3,790	4,008	4,510
Growth		33.9%	29.8%	43.2%	19.9%	15.5%	14.6%	14.1%	4.8%	5.8%	12.5%
EBITDA ₹ (Cr)	146	230	315	467	568	662	765	878	925	981	1,107
Margin	18.2%	21.4%	22.6%	23.4%	23.7%	23.9%	24.1%	24.3%	24.4%	24.5%	24.6%
WACC%	10.5%	2nd Stage g%		10.0%	Terminal g%		7.0%	P/ E		28	
2nd Stage ROIC%	16.0%	Terminal ROIC%		14.0%				P/E FY25		16	
PV FCFF	1,172 (₹ KCr)	PV Terminal Value		5,432 (₹ KCr)	FY24 Debt		149 (₹ KCr)	CMP (₹)		1,190	
Fair Mcap	6,454 (₹ KCr)	Fair Value (₹)		3,180				TP (₹)		3,462	
										Upside %	190.9%

VALUATION - BEST CASE

Trend	Projected										
	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
Net Revenue ₹ (Cr)	802	1,161	1,568	2,150	2,686	3,180	3,332	3,808	4,034	4,211	4,731
Growth		44.8%	35.0%	37.1%	24.9%	18.4%	4.8%	14.3%	5.9%	4.4%	12.3%
EBITDA ₹ (Cr)	146	288	408	572	726	867	908	1,044	1,111	1,162	1,309
Margin	18.2%	24.8%	26.0%	26.6%	27.0%	27.3%	27.3%	27.4%	27.5%	27.6%	27.7%
WACC%	10.5%	2nd Stage g%		10.0%	Terminal g%		7.0%	P/ E		28	
2nd Stage ROIC%	16.0%	Terminal ROIC%		14.0%				P/E FY25		13	
PV FCFF	1,678 (₹ KCr)	PV Terminal Value		6,464 (₹ KCr)	FY24 Debt		149 (₹ KCr)	CMP (₹)		1,190	
Fair Mcap	7,993 (₹ KCr)	Fair Value (₹)		3,938				TP (₹)		4,275	
										Upside %	259.2%

VALUATION - WORST CASE

Trend	Projected										
	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
Net Revenue ₹ (Cr)	802	990	1,233	1,703	1,957	2,223	2,487	2,783	2,829	2,962	3,306
Growth		23.4%	24.5%	38.2%	14.9%	13.6%	11.9%	11.9%	1.6%	4.7%	11.6%
EBITDA ₹ (Cr)	146	175	232	334	389	447	505	568	581	610	684
Margin	18.2%	17.7%	18.8%	19.6%	19.9%	20.1%	20.3%	20.4%	20.5%	20.6%	20.7%
WACC%	10.5%	2nd Stage g%		10.0%	Terminal g%		7.0%	P/ E		28	
2nd Stage ROIC%	16.0%	Terminal ROIC%		14.0%				P/E FY25		22	
PV FCFF	605 (₹ KCr)	PV Terminal Value		3,267 (₹ KCr)	FY24 Debt		149 (₹ KCr)	CMP (₹)		1,190	
Fair Mcap	3,723 (₹ KCr)	Fair Value (₹)		1,834				TP (₹)		2,004	
										Upside %	68.4%

Venus Pipes & Tubes Ltd.

Inputs and Assumptions

GENERAL

- First year of forecast in financial model: **FY25**
- Three scenarios have been used for Inflation, Product Pricing and sales volume growth

PRODUCT PRICING

- The product pricing cases used in the model are as follows:

Pricing Case	FY25 - FY34
Base Case	Research Forecast
Best Case	+4%
Worst Case	(4%)

COSTS

Cost Item	FY25	Increases
Raw Materials	₹3,00,000 per tonne	Inflation on a unit basis
Utilities	per tonne	Inflation on a unit basis
Rent	(Cr)	Inflation on a total basis
Operating Labour	(Cr)	Inflation on a total basis
Other	₹50 (Cr)	Inflation on a total basis
SG&A	(Cr)	Inflation on a total basis

DEPRECIATION

- Depreciation Methodology Used: **Straight Line**
- Years remaining for depreciation of existing assets: **25 Years**
- Years used for depreciation of new assets: **25 Years**

VALUTION

- WACC% **10.5%**
- Next Stage Growth Rate **10.0%**
- Terminal Stage Growth Rate **7.0%**

EQUITY

Stock Price - 2025-01-28	₹1,190.00
Fully Diluted Shares O/S (Cr Units) - FY24	2.03
Common Dividend Payout Rate	2.0%

OPERATIONS

Annual Factory Capacity (tonne):	48,000
Capacity Constraints - Oprating Rate	97%

INTEREST RATES

Interest earned on Cash balances:	2.0%
Interest rate on Bank Revolver:	10.0%
Interest rate on Senior Secured Term Debt:	10.0%

TAXES

Tax rate assumed in the model:	26.0%
Additional tax assumptions in "Other Assumptions" box	

Next Stage Period	10 Years
Next Stage RoIC%	16.0%
Terminal Stage ROIC%	14.0%

Venus Pipes & Tubes Ltd.

Inputs and Assumptions

OTHER ASSUMPTIONS		FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
Income Statement											
Annual Factory Capacity	(tonne)	48,000	48,000	48,000	65,000	65,000	65,000	80,000	80,000	80,000	95,000
Cost Adjustments - Gain/(Loss)	(Cr)	₹0	₹0	₹0	₹0	₹0	₹0	₹0	₹0	₹0	₹0
Cash Flow Statement											
Investing Activities - Other	(Cr)	₹0	₹0	₹0	₹0	₹0	₹0	₹0	₹0	₹0	₹0
Capital Expenditures											
	(Cr)	₹75	₹70	₹60	₹90	₹100	₹80	₹110	₹110	₹90	₹100
Income Tax											
Reduction in EBT as % EBT	(Cr)	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	101.0%	10.0%	10.0%	10.0%
Working Capital Days											
Accounts Receivable	days	80	90	90	85	85	85	85	85	90	90
Inventories	days	130	130	120	125	125	120	120	125	125	130
Prepaid Expenses	days	1	1	1	1	1	1	1	1	1	1
Other Assets	days	20	20	20	20	20	20	20	20	20	20
Accounts Payable	days	90	80	80	70	80	90	85	80	80	90
Other Liabilities	days	3	3	3	3	3	3	3	3	3	3
Change in Debt & Equity											
Senior Term Debt Issuance / (Repayment)	(Cr)	₹100	₹80	₹50	(₹10)	(₹15)	(₹20)	(₹20)	(₹20)	(₹20)	(₹20)
Common Stock Issuance / (Buy-back)	(Cr)	₹0	₹0	₹0	₹0	₹0	₹0	₹0	₹0	₹0	₹0
Common Dividend Payout Rate		2.0%	2.0%	2.0%	5.0%	5.0%	5.0%	10.0%	10.0%	15.0%	15.0%

Venus Pipes & Tubes Ltd.

Economic and Sales Scenarios

SCENARIO SWITCH: Base Case ▼		FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
ECONOMIC SCENARIOS												
Row Material												
HRC Stell Prices - \$/tonne			700	650	700	730	750	765	800	760	750	780
Base Case	750	700	650	700	730	750	765	800	760	750	780	
Best Case	750	730	680	730	760	780	800	830	790	780	810	
Worst Case	750	670	620	670	700	720	730	770	730	720	750	
USD INR Rate			85	88	90	90	92	94	95	97	99	102
Base Case	83	85	88	90	90	92	94	95	97	99	102	
Best Case	83	85	88	90	90	92	94	95	97	99	102	
Worst Case	83	85	88	90	90	92	94	95	97	99	102	
HRC Stell Prices - ₹/tonne			59,500	57,200	63,000	65,700	69,000	71,910	76,000	73,720	74,250	79,560
Base Case	60,000	59,500	57,200	63,000	65,700	69,000	71,910	76,000	73,720	74,250	79,560	
Best Case	60,000	62,050	59,840	65,700	68,400	71,760	75,200	78,850	76,630	77,220	82,620	
Worst Case	60,000	56,950	54,560	60,300	63,000	66,240	68,620	73,150	70,810	71,280	76,500	
Row Material Cost Inflation			-0.8%	-3.9%	10.1%	4.3%	5.0%	4.2%	5.7%	-3.0%	0.7%	7.2%
Base Case		-0.8%	-3.9%	10.1%	4.3%	5.0%	4.2%	5.7%	-3.0%	0.7%	7.2%	
Best Case		3.4%	-3.6%	9.8%	4.1%	4.9%	4.8%	4.9%	-2.8%	0.8%	7.0%	
Worst Case		-5.1%	-4.2%	10.5%	4.5%	5.1%	3.6%	6.6%	-3.2%	0.7%	7.3%	
Fixed Cost Inflation			25.0%	25.0%	20.0%	20.0%	15.0%	15.0%	15.0%	13.0%	12.0%	10.0%
Base Case		25.0%	25.0%	20.0%	20.0%	15.0%	15.0%	15.0%	13.0%	12.0%	10.0%	
Best Case		24.0%	24.0%	19.0%	19.0%	14.0%	14.0%	14.0%	12.0%	11.0%	9.0%	
Worst Case		26.0%	26.0%	21.0%	21.0%	16.0%	16.0%	16.0%	14.0%	13.0%	11.0%	
SALES SCENARIOS												
Since sales price is also linked to HRC Steel Prices												
Sales Price - ₹/tonne			4,05,592	3,89,913	4,29,450	4,47,855	4,70,350	4,90,187	5,18,067	5,02,525	5,06,138	5,42,334
Base Case	4,09,000	4,05,592	3,89,913	4,29,450	4,47,855	4,70,350	4,90,187	5,18,067	5,02,525	5,06,138	5,42,334	
Best Case	4,09,000	4,22,974	4,07,909	4,47,855	4,66,260	4,89,164	5,12,613	5,37,494	5,22,361	5,26,383	5,63,193	
Worst Case	4,09,000	3,88,209	3,71,917	4,11,045	4,29,450	4,51,536	4,67,760	4,98,639	4,82,688	4,85,892	5,21,475	
Sales Volume Growth			35.0%	35.0%	30.0%	15.0%	10.0%	10.0%	8.0%	8.0%	5.0%	5.0%
Base Case		35.0%	35.0%	30.0%	15.0%	10.0%	10.0%	8.0%	8.0%	5.0%	5.0%	
Best Case		40.0%	40.0%	35.0%	20.0%	15.0%	10.0%	9.0%	9.0%	5.0%	5.0%	
Worst Case		30.0%	30.0%	25.0%	10.0%	8.0%	8.0%	5.0%	5.0%	4.0%	4.0%	

Venus Pipes & Tubes Ltd.

Revenue Schedule

		Projected												
		FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
Pricing														
Gross Sales Price	(₹/tonne)	4,20,812	4,09,014	4,05,592	3,89,913	4,29,450	4,47,855	4,70,350	4,90,187	5,18,067	5,02,525	5,06,138	5,42,334	
Raw Material Cost Inflation	(%)		-2.8%	-0.8%	-3.9%	10.1%	4.3%	5.0%	4.2%	5.7%	-3.0%	0.7%	7.2%	
Freight & Warehousing	(₹/tonne)		-	-	-	-	-	-	-	-	-	-	-	
Net Sales Price	(₹/tonne)	- 4,20,812	4,09,014	4,05,592	3,89,913	4,29,450	4,47,855	4,70,350	4,90,187	5,18,067	5,02,525	5,06,138	5,42,334	
Sales Volume														
Annual Factory Capacity	(tonne)	12,000	48,000	48,000	48,000	48,000	65,000	65,000	65,000	80,000	80,000	80,000	95,000	
Sales Volume Growth	(%)			35.0%	35.0%	30.0%	15.0%	10.0%	10.0%	8.0%	8.0%	5.0%	5.0%	
Annual Sales Volume	(000's units)	- 13,127	19,613	26,478	35,745	46,468	53,438	58,782	64,660	69,833	75,420	79,191	83,150	
Implied Capacity Utilization		109.4%	40.9%	55.2%	74.5%	96.8%	82.2%	90.4%	99.5%	87.3%	94.3%	99.0%	87.5%	
Revenue														
Gross Revenue	(₹ Cr)	387	552	802	1,074	1,394	1,996	2,393	2,765	3,170	3,618	3,790	4,008	4,510
Freight & Warehousing	(₹ Cr)	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Revenue	(₹ Cr)	₹387	₹552	₹802	₹1,074	₹1,394	₹1,996	₹2,393	₹2,765	₹3,170	₹3,618	₹3,790	₹4,008	₹4,510

Venus Pipes & Tubes Ltd.

Costs of Production Schedule

		Projected												
		FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
Annual Sales Volume	(tonne)	13,127	19,613	26,478	35,745	46,468	53,438	58,782	64,660	69,833	75,420	79,191	83,150	
Row Material Cost Inflation	(%)		-2.8%	(0.8%)	(3.9%)	10.1%	4.3%	5.0%	4.2%	5.7%	(3.0%)	0.7%	7.2%	
Costs Per Unit														
Variable Costs														
Raw Materials	(₹/tonne)	3,52,788	3,12,581	3,00,000	2,88,403	3,17,647	3,31,261	3,47,899	3,62,571	3,83,193	3,71,697	3,74,370	4,01,143	
Utilities	(₹/tonne)				-	-	-	-	-	-	-	-	-	
Total Variable Costs	(₹/tonne)	- 3,52,788	3,12,581	3,00,000	2,88,403	3,17,647	3,31,261	3,47,899	3,62,571	3,83,193	3,71,697	3,74,370	4,01,143	
Fixed Costs														
Rent	(₹/tonne)				-	-	-	-	-	-	-	-	-	
Operating Labour	(₹/tonne)				-	-	-	-	-	-	-	-	-	
Other	(₹/tonne)	15,441	21,880	18,884	13,447	11,393	10,332	9,864	9,346	9,145	8,214	7,879	8,041	
Total Fixed Costs	(₹/tonne)	-	15,441	21,880	18,884	13,447	11,393	10,332	9,864	9,346	9,145	8,214	7,879	8,041
Total Costs	(₹/tonne)	- 3,68,229	3,34,461	3,18,884	3,01,851	3,29,040	3,41,592	3,57,763	3,71,917	3,92,339	3,79,911	3,82,249	4,09,183	
Fixed Cost Inflation														
Fixed Cost Inflation	(%)	59.0%	112.0%	25.0%	25.0%	20.0%	20.0%	15.0%	15.0%	15.0%	13.0%	12.0%	10.0%	
Costs In (₹ Cr)														
Variable Costs														
Raw Materials	(₹ Cr)			794	1,031	1,476	1,770	2,045	2,344	2,676	2,803	2,965	3,336	
Utilities	(₹ Cr)			-	-	-	-	-	-	-	-	-	-	
Total Variable Costs	(₹ Cr)			794	1,031	1,476	1,770	2,045	2,344	2,676	2,803	2,965	3,336	
Fixed Costs														
Rent	(₹ Cr)			-	-	-	-	-	-	-	-	-	-	
Operating Labour	(₹ Cr)			-	-	-	-	-	-	-	-	-	-	
Other	(₹ Cr)	13	29	43	50	48	53	55	58	60	64	62	67	
Total Fixed Costs	(₹ Cr)	13	29	43	50	48	53	55	58	60	64	62	67	
Total Costs	(₹ Cr)	₹13	₹29	₹43	₹844	₹1,079	₹1,529	₹1,825	₹2,103	₹2,405	₹2,740	₹2,865	₹3,402	

Venus Pipes & Tubes Ltd.

Income Statement

(₹ Cr)

	Projected												
	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
Sales Volume (000's units)	-	13,127	19,613	26,478	35,745	46,468	53,438	58,782	64,660	69,833	75,420	79,191	83,150
Revenue													
Gross Revenue	387	552	802	1,074	1,394	1,996	2,393	2,765	3,170	3,618	3,790	4,008	4,510
Freight & Warehousing	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Revenue	387	552	802	1,074	1,394	1,996	2,393	2,765	3,170	3,618	3,790	4,008	4,510
Revenue Growth		42.8%	45.2%	33.9%	29.8%	43.2%	19.9%	15.5%	14.6%	14.1%	4.8%	5.8%	12.5%
Cost of Sales	338	483	656	844	1,079	1,529	1,825	2,103	2,405	2,740	2,865	3,027	3,402
S,G & A	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Costs	338	483	656	844	1,079	1,529	1,825	2,103	2,405	2,740	2,865	3,027	3,402
Cost Adjustments - Gain/(Loss)	-	-	-	-	-	-	-	-	-	-	-	-	-
EBITDA	49	69	146	230	315	467	568	662	765	878	925	981	1,107
Depreciation	1	2	12	13	16	19	22	26	29	33	37	41	45
EBIT	48	67	134	216	299	448	546	636	736	845	887	940	1,062
Interest Expense	7	10	22	15	17	21	23	20	13	3	(9)	(19)	(30)
EBT Before Other Inc.	40	58	112	202	282	427	523	617	723	843	897	959	1,092
Other Inc.	2	2	3										
EBT + Other Inc.	43	60	116	202	282	427	523	617	723	843	897	959	1,092
Current Income Taxes	11	15	24	47	66	100	122	144	169	(2)	210	224	255
Deferred Income Taxes	0	1	6	5	7	11	14	16	19	221	23	25	28
Total Income Taxes	11	15	30	52	73	111	136	160	188	219	233	249	284
Net Income	₹31	₹45	₹86	₹149	₹209	₹316	₹387	₹456	₹535	₹623	₹664	₹710	₹808

Growth													
Revenue YoY%		42.8%	45.2%	33.9%	29.8%	43.2%	19.9%	15.5%	14.6%	14.1%	4.8%	5.8%	12.5%
Revenue 5 Yr CAGR						38.8%	34.1%	28.1%	24.2%	21.0%	13.7%	10.9%	10.3%
Revenue 10 Yr CAGR											25.6%	21.9%	18.8%

Margins													
EBITDA Margin	12.7%	12.6%	18.2%	21.4%	22.6%	23.4%	23.7%	23.9%	24.1%	24.3%	24.4%	24.5%	24.6%
EBIT Margin	12.3%	12.2%	16.8%	20.1%	21.4%	22.4%	22.8%	23.0%	23.2%	23.4%	23.4%	23.4%	23.6%
Return on Equity			21.1%	27.0%	27.6%	29.6%	27.0%	24.4%	22.5%	21.2%	18.8%	17.2%	16.7%

Venus Pipes & Tubes Ltd.

Cash Flow Statement

(₹ Cr)

	Projected												
	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
Operating Activities													
Net Income	32	44	86	149	209	316	387	456	535	623	664	710	808
Depreciation & Amortization	1	2	12	13	16	19	22	26	29	33	37	41	45
Deferred Income Taxes	0	1	6	5	7	11	14	16	19	221	23	25	28
Changes in working capital	(93)	(38)	(51)	(121)	(175)	(190)	(185)	(87)	(48)	(186)	(133)	(137)	(142)
Operating Cash Flow	(60)	9	52	47	57	156	238	411	535	692	591	639	740
Investing Activities													
CAPEX	(23)	(169)	(107)	(75)	(70)	(60)	(90)	(100)	(80)	(110)	(110)	(90)	(100)
Other	0	2	8	-	-	-	-	-	-	-	-	-	-
Investing Cash Flow	(23)	(167)	(100)	(75)	(70)	(60)	(90)	(100)	(80)	(110)	(110)	(90)	(100)
Financing Activities													
Revolver Issuance / (Repayment)		12	44	(82)	(33)	-	-	-	-	-	-	-	-
Term Debt Issuance / (Repayment)	31	14	15	100	80	50	(10)	(15)	(20)	(20)	(20)	(20)	(20)
Common Shares Issuance/ (Buy-Back)	57	150	-	-	-	-	-	-	-	-	-	-	-
Common Dividends		(1)	(2)	(3)	(4)	(6)	(19)	(23)	(27)	(62)	(66)	(106)	(121)
Financing Cash Flow	88	176	57	15	42	44	(29)	(38)	(47)	(82)	(86)	(126)	(141)
Change in the Cash Position	5	18	9	(13)	29	139	118	273	409	499	395	422	498
Beginning Cash	7	9	29	13	-	29	169	287	560	968	1,468	1,863	2,285
Ending Cash	9	29	13	-	29	169	287	560	968	1,468	1,863	2,285	2,783

Venus Pipes & Tubes Ltd.

Balance Sheet

(₹ Cr)

	Projected												
	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
ASSETS													
Cash	9	29	13	-	29	169	287	560	968	1,468	1,863	2,285	2,783
Accounts Receivable	74	70	177	235	344	492	556	644	738	843	880	988	1,112
Inventory	93	167	226	301	384	503	623	720	791	901	979	1,037	1,212
Prepaid Expenses	2	1	2	2	3	4	5	6	7	8	8	8	9
Other	39	34	37	46	59	84	100	115	132	150	157	166	186
Total Current Assets	217	301	455	585	819	1,251	1,571	2,045	2,636	3,369	3,886	4,484	5,303
Net PP&E	29	181	294	356	410	451	519	593	644	721	794	843	897
Other	2	25	8	8	8	8	8	8	8	8	8	8	8
Total Long Term Assets	30	207	302	364	418	459	527	602	653	730	802	851	906
Total Assets	₹248	₹507	₹758	₹949	₹1,237	₹1,710	₹2,098	₹2,647	₹3,288	₹4,098	₹4,688	₹5,335	₹6,209
LIABILITIES AND EQUITY													
Bank Debt - Revolver	49	66	115	33	-	-	-	-	-	-	-	-	-
Accounts Payable	38	74	174	208	236	335	349	461	593	638	626	663	839
Other	16	19	20	7	9	13	15	17	20	23	23	25	28
Total Current Liabilities	104	158	309	249	245	348	364	478	613	661	650	688	867
Deferred Income Taxes	1	1	7	13	20	31	45	61	80	301	324	349	377
Other	1	1	1	1	1	1	1	1	1	1	1	1	1
Senior Secured Term Debt	14	25	34	134	214	264	254	239	219	199	179	159	139
Total Long Term Liabilities	16	27	42	148	235	296	300	301	300	501	504	509	517
Total Liabilities	119	185	351	396	480	644	664	779	912	1,161	1,154	1,197	1,384
Common Shares	15	20	20	20	20	20	20	20	20	20	20	20	20
Retained Earnings	113	302	386	532	736	1,046	1,414	1,847	2,355	2,917	3,514	4,117	4,804
Shareholder's Equity	129	322	406	552	757	1,066	1,434	1,868	2,376	2,937	3,534	4,137	4,824
Total Liabilities and Equity	₹248	₹507	₹758	₹949	₹1,237	₹1,710	₹2,098	₹2,647	₹3,288	₹4,098	₹4,688	₹5,335	₹6,209
Check	-	-	0	0	0	0	0	0	0	0	0	0	0

Venus Pipes & Tubes Ltd.

Depreciation Schedule

(₹ Cr)

Projected

	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
Years Remaining Existing Assets:				25									
Depreciation Years on New Assets				25									
Depreciation to Existing Assets				₹12	₹12	₹12	₹12	₹12	₹12	₹12	₹12	₹12	₹12
CAPEX													
FY25				₹75	2	3	3	3	3	3	3	3	3
FY26				₹70		1	3	3	3	3	3	3	3
FY27				₹60			1	2	2	2	2	2	2
FY28				₹90				2	4	4	4	4	4
FY29				₹100					2	4	4	4	4
FY30				₹80						2	3	3	3
FY31				₹110							2	4	4
FY32				₹110								2	4
FY33				₹90									2
FY34				₹100									
Total Depreciation				₹13	₹16	₹19	₹22	₹26	₹29	₹33	₹37	₹41	₹45

Venus Pipes & Tubes Ltd.

Working Capital Schedule

(₹ Cr)

		FY22	FY23	FY24	Projected									
		FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
Days per Year	(days)		365	366	365	365	365	366	365	365	365	366	365	365
Income Statement Items														
Net Revenue	(₹ Cr)		552	802	1,074	1,394	1,996	2,393	2,765	3,170	3,618	3,790	4,008	4,510
Cost of Sales	(₹ Cr)		483	656	844	1,079	1,529	1,825	2,103	2,405	2,740	2,865	3,027	3,402
Days In														
Accounts Receivable	(days)		47	81	80.0	90.0	90.0	85.0	85.0	85.0	85.0	85.0	90.0	90.0
Inventories	(days)		126	126	130.0	130.0	120.0	125.0	125.0	120.0	120.0	125.0	125.0	130.0
Prepaid Expenses	(days)		1	1	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Other Assets	(days)		25	21	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0
Accounts Payable	(days)		56	97	90.0	80.0	80.0	70.0	80.0	90.0	85.0	80.0	80.0	90.0
Other Liabilities	(days)		14	11	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0
Account Balances														
Accounts Receivable	(₹ Cr)		70	177	235	344	492	556	644	738	843	880	988	1,112
Inventories	(₹ Cr)		167	226	301	384	503	623	720	791	901	979	1,037	1,212
Prepaid Expenses	(₹ Cr)		1	2	2	3	4	5	6	7	8	8	8	9
Other Assets	(₹ Cr)		34	37	46	59	84	100	115	132	150	157	166	186
Accounts Payable	(₹ Cr)		74	174	208	236	335	349	461	593	638	626	663	839
Other Liabilities	(₹ Cr)		19	20	7	9	13	15	17	20	23	23	25	28
Net Working Capital	(₹ Cr)		179	249	370	545	735	920	1,007	1,054	1,240	1,373	1,511	1,653
Change in Working Capital	(₹ Cr)				(₹70)	(₹121)	(₹175)	(₹190)	(₹185)	(₹87)	(₹48)	(₹186)	(₹133)	(₹137)

Venus Pipes & Tubes Ltd.

Debt and Interest Schedule

₹ Cr)

	FY22	FY23	FY24	Projected									
	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
FINANCING COMPONENT													
Cash													
Amount Outstanding - Beginning				13	-	29	169	287	560	968	1,468	1,863	2,285
Change in Cash				(13)	29	139	118	273	409	499	395	422	498
Amount Outstanding - Ending	₹13		₹29	₹169	₹287	₹560	₹968	₹1,468	₹1,863	₹2,285	₹2,783		
Interest Rate				2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Annual Interest Income				₹0	-	₹1	₹3	₹6	₹11	₹19	₹29	₹37	₹46
Revolver													
Operating Cash Flow				47	57	156	238	411	535	692	591	639	740
Investing Cash Flow				(75)	(70)	(60)	(90)	(100)	(80)	(110)	(110)	(90)	(100)
Mandatory Debt Repayments				100	80	50	(10)	(15)	(20)	(20)	(20)	(20)	(20)
Common Stock Issuance / (Buy-back)				-	-	-	-	-	-	-	-	-	-
Dividends				(3)	(4)	(6)	(19)	(23)	(27)	(62)	(66)	(106)	(121)
FCF After Mandatory Debt Repayment and Dividend				₹69	₹63	₹139	₹118	₹273	₹409	₹499	₹395	₹422	₹498
Revolver Outstanding - Beginning				115	33	-	-	-	-	-	-	-	-
Additions / (Repayments)				(82)	(33)	-	-	-	-	-	-	-	-
Revolver Outstanding - Ending	₹115	₹33	-	-	-	-	-	-	-	-	-	-	-
Interest Rate				10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Annual Interest Expense				₹12	₹3	-	-	-	-	-	-	-	-
Senior Secured Term Debt													
Amount Outstanding - Beginning				34	134	214	264	254	239	219	199	179	159
Additions / (Repayments)				100	80	50	(10)	(15)	(20)	(20)	(20)	(20)	(20)
Amount Outstanding - Ending	₹34	₹134	₹214	₹264	₹254	₹239	₹219	₹199	₹179	₹159	₹139		
Interest Rate				10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Annual Interest Expense				₹3	₹13	₹21	₹26	₹25	₹24	₹22	₹20	₹18	₹16
Net Interest Expense				₹15	₹17	₹21	₹23	₹20	₹13	₹3	(₹9)	(₹19)	(₹30)

Venus Pipes & Tubes Ltd.

Shareholders' Equity Schedule

(₹ Cr)

	FY22	FY23	FY24	Projected									
	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
Common Shares													
Amount Outstanding - Beginning				20	20	20	20	20	20	20	20	20	20
New Issuance / (Buy-Back)				-	-	-	-	-	-	-	-	-	-
Amount Outstanding - Ending	₹20	₹20	₹20	₹20	₹20	₹20	₹20	₹20	₹20	₹20	₹20	₹20	₹20
Dividend Payout Rate				2.0%	2.0%	2.0%	5.0%	5.0%	5.0%	10.0%	10.0%	15.0%	15.0%
Net Income				149	209	316	387	456	535	623	664	710	808
Common Dividend				₹3	₹4	₹6	₹19	₹23	₹27	₹62	₹66	₹106	₹121
Retained Earnings													
Amount Outstanding - Beginning				386	532	736	1,046	1,414	1,847	2,355	2,917	3,514	4,117
Net Income				149	209	316	387	456	535	623	664	710	808
Common Dividend				(3)	(4)	(6)	(19)	(23)	(27)	(62)	(66)	(106)	(121)
Amount Outstanding - Ending	₹386	₹532	₹736	₹1,046	₹1,414	₹1,847	₹2,355	₹2,917	₹3,514	₹4,117	₹4,804	₹5,514	₹6,322

Venus Pipes & Tubes Ltd.

Valuation

(₹ Cr)

	Projected												
	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34
EBITDA	49	69	146	230	315	467	568	662	765	878	925	981	1,107
Less: Depreciation	1	2	12	13	16	19	22	26	29	33	37	41	45
Add: Operating lease interest													
Tax Rate	26.0%	26.0%	26.0%	26.0%	26.0%	26.0%	26.0%	26.0%	26.0%	26.0%	26.0%	26.0%	26.0%
NOPLAT	35	50	99	160	221	331	404	471	544	625	657	695	786
Gross Cash Flow (NOPLAT + Dep.)	37	52	111	173	237	350	426	496	573	658	694	737	831
Less: Increase in WC	-	-	(70)	(121)	(175)	(190)	(185)	(87)	(48)	(186)	(133)	(137)	(142)
Less: Net Capex	(23)	(169)	(107)	(75)	(70)	(60)	(90)	(100)	(80)	(110)	(110)	(90)	(100)
Less: New Capitalized leases													
Less: Investments in goodwill/intangibles													
Free cash flow	13	(118)	(66)	(22)	(8)	100	151	309	446	362	451	509	589
No. of Years			0	1	2	3	4	5	6	7	8	9	10
WACC%				10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%
Discount Factor				0.9050	0.8190	0.7412	0.6707	0.6070	0.5493	0.4971	0.4499	0.4071	0.3684
PV (Free cash flow)				(20)	(7)	74	101	188	245	180	203	207	217
A - Accumulated PV (Free cash flows up to FY33)			1,172	1,192	1,198	1,124						1,172	

NOPLAT_next - Next Year NOPLAT	786
WACC - Weighted Avg. Cost of Capital	10.5%
N - Next Stage Period	10 Years
gA - Next Stage Growth Rate	10.0%
RONIC-A - Ex. incremental ROIC during the first stage	16.0%
gB - Terminal Growth Rate	7.0%
RONIC-B - Ex. incremental ROIC during the terminal stage	14.0%
1 - $NOPLAT_next \times (1 - gA/RONIC-A) / (WACC - gA)$	58,941
2 - $[1 - ((1 + gA)/(1+WACC))^N]$	0.0443
3 = 1 x 2	2,613
4 - $NOPLAT_next \times (1 + gA)^N \times (1 - (gB/RONIC-B))$	1,019
5 - $(WACC - gB) \times (1 + WACC)^N$	0.0950
6 = 4 / 5	10,729
Continue Value on FY33 - 3 + 6	13,342

B -PV (Continue Value) (₹ Cr)	5,432	6,003	6,633	7,329
Exp. Enterprise Value (A + B) (₹ Cr)	6,604	7,194	7,831	8,454
Add Non Operating Assets (^)				
Less Outstanding Debt	149	167	214	264
Less Nonequity Claims(*)				
Exp. Equity Value (₹ Cr)	6,454	7,027	7,617	8,190
Fair Value (₹)	1,190	3,180	3,462	4,035
Absolute Upside%	167.2%	190.9%	215.4%	239.1%
EPS	₹42	₹74	₹103	₹156
PE Ratio	28	16	12	8

(^)- Investments and customer financing
 (*) - Operating leases, Unfunded retirement liabilities
 Preferred stock, Employee options, Minority interest

Venus Pipes & Tubes Ltd.

Historical Income Statement

(Rs. Cr)

	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Sales Volume (Metric Tonne)												13,127	19,613
Gross Revenue								119	178	309	387	552	802
Freight & Warehousing													
Net Revenue	-	-	-	-	-	-	-	119	178	309	387	552	802
Cost of materials consumed								105	166	211	356	466	632
Purchase of Stock in Trade										52	6		
Changes in inventories								(4)	(8)	(2)	(48)	(22)	(57)
Other	-	-	-	-	-	-	-	-	-	6	10	18	38
Power and Fuel										2	3	6	17
Consumption of Stores & Spares										2	4	5	8
Freight & Loading \ Unloading										2	3	5	9
Sales Promotion Expense										0	0	2	2
Expenditure on CSR										0	0	1	1
Foreign Exchange Loss												0	-
Other Variable Expenses													
Total Variable Cost	-	-	-	-	-	-	-	102	158	267	325	463	613
Employee benefits expense								3	3	3	6	10	22
Other	-	-	-	-	-	-	-	6	6	4	7	10	20
Contractor & Job Work Charges										2	3	5	10
Travelling and conveyance										0	0	1	2
Legal and professional										0	1	1	2
Rent, Rates and Taxes										0	0	0	1
Repairing & Maintenance										0	0	0	0
Security Expenses										0	0	0	0
Insurance Expense										0	0	0	1
Office Expenses										0	0	0	0
Printing & Stationery Expenses										0	0	0	0
Communication										0	0	0	0
Payments to Auditors										0	0	0	0
Directors Sitting Fees												0	0
Allowance for Doubtful Debts										0	-	0	0
Other Fixed Expenses								6	6	1	1	2	2
Total Fixed Cost	-	-	-	-	-	-	-	9	9	7	13	20	43
Total Costs	-	-	-	-	-	-	-	110	166	275	338	483	656
Exceptional Cost								-	-	-	-	-	-
EBITDA	-	-	-	-	-	-	-	8	12	35	49	69	146
Depreciation								2	2	1	1	2	12
EBIT	-	-	-	-	-	-	-	6	10	34	48	67	134
Interest Expense								3	5	6	7	10	22
EBT Before Other Inc	-	-	-	-	-	-	-	3	5	28	41	57	112
Other Income								2	2	3	2	2	3
EBT + Other Inc.	-	-	-	-	-	-	-	5	6	31	43	60	116
Current Income Taxes								1	2	8	11	15	24
Deferred Income Taxes										(1)	0	1	6
Total Income Taxes	-	-	-	-	-	-	-	1	2	7	11	15	30
Net Income	-	-	-	-	-	-	-	₹4	₹4	₹24	₹32	₹44	₹86

Venus Pipes & Tubes Ltd.

Historical Cash Flow Statement

(Rs. Cr)

	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Operating Activities													
Net Income	-	-	-	-	-	-	-	4	4	24	32	44	86
Depreciation & Amortization	-	-	-	-	-	-	-	2	2	1	1	2	12
Deferred Income Taxes	-	-	-	-	-	-	-	-	-	(1)	0	1	6
Changes in working capital	-	-	-	-	-	-	-	(20)	(7)	(34)	(103)	(28)	(72)
Other								8	3	22	10	(11)	21
Operating Cash Flow (calculated)	-	-	-	-	-	-	-	(₹7)	₹2	₹11	(₹60)	₹9	₹52
Operating Cash Flow (provided)								(₹7)	₹2	₹11	(₹60)	₹9	₹52
<i>Check</i>	-	-	-	-	-	-	-	-	-	-	-	-	-
Investing Activities													
CAPEX										(5)	(23)	(169)	(107)
Other								(1)	(12)	3	0	2	8
Investing Cash Flow (Calculated)	-	-	-	-	-	-	-	(₹1)	(₹12)	(₹2)	(₹23)	(₹167)	(₹100)
Investing Cash Flow (provided)								(₹1)	(₹12)	(₹2)	(₹23)	(₹167)	(₹100)
<i>Check</i>	-	-	-	-	-	-	-	-	-	-	-	-	-
Financing Activities													
Revolver Issuance / (Repayment)								8	10			12	44
Term Debt Issuance / (Repayment)										(5)	31	14	15
Common Shares Issuance/ (Buy-Back)											57	150	-
Common Dividends												(1)	(2)
Financing Cash Flow (Calculated)	-	-	-	-	-	-	-	₹8	₹10	(₹5)	₹88	₹176	₹57
Financing Cash Flow (provided)								₹8	₹10	(₹9)	₹83	₹169	₹38
Interest Paid								-	-	(4)	(5)	(7)	(19)
<i>Check</i>	-	-	-	-	-	-	-	-	-	-	-	-	-
Change in the Cash Position	-	-	-	-	-	-	-	(₹0)	₹0	(₹0)	(₹0)	₹11	(₹10)
Beginning Cash From Balance Sheet								-	₹2	₹5	₹0	₹0	₹11
Ending Cash Calculated								(₹0)	₹2	₹5	₹0	₹11	₹1
Ending Cash From Balance sheet								₹2	₹5	₹0	₹0	₹11	₹1

Venus Pipes & Tubes Ltd.

Historical Balance Sheet

(Rs. Cr)

	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Assets													
Cash and Cash Equivalents								2	5	0	0	11	1
Bank balances										4	7	15	7
Investments										-	1	3	3
Other Financial Assets										3	1	0	2
Accounts Receivable								22	31	45	74	70	177
Inventory								36	44	44	93	167	226
Prepaid Expenses								-	-	-	2	1	2
Other Current Assets								-	-	20	39	34	37
Total Current Assets	-	-	-	-	-	-	-	60	80	117	217	301	455
Net PP&E + CWIP								10	15	20	29	181	293
Goodwill & Intangible										0	0	0	1
Other								10	11	1	2	25	8
Total Long Term Assets	-	-	-	-	-	-	-	20	27	21	30	207	302
Total Assets	-	-	-	-	-	-	-	₹79	₹107	₹138	₹248	₹507	₹758
Liabilities and Equity													
Borrowings										19	49	66	115
Accounts Payable										42	38	74	174
Other Financial Liability										0	0	6	5
Lease										0	0	-	-
Current-Tax Liabilities (Net)										10	10	6	10
Provisions										0	0	0	0
Other current liabilities								38	48	6	6	6	5
Total Current Liabilities	-	-	-	-	-	-	-	38	48	78	104	158	309
Borrowings								29	43	18	14	25	34
Deferred Income Taxes										0	1	1	7
Lease Liabilities										0	0		
Provision										0	0	1	1
Other												-	-
Total Long Term Liabilities	-	-	-	-	-	-	-	29	43	19	16	27	42
Total Liabilities	-	-	-	-	-	-	-	₹67	₹91	₹98	₹119	₹185	₹351
Common Shares								9	9	9	15	20	20
Retained Earnings								3	8	31	113	302	386
Shareholder's Equity	-	-	-	-	-	-	-	₹12	₹16	₹40	₹129	₹322	₹406
Total Liabilities and Equity	-	-	-	-	-	-	-	₹79	₹107	₹138	₹248	₹507	₹758
Check	-	-	-	-	-	-	-	-	-	(0)	-	-	0

Venus Pipes & Tubes Ltd.

Historical Property, Plant and Equipments

(Rs. Cr)

	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Property, Plant and Equipments													
Freehold Land										1	1	5	7
Computers										0	0	0	0
Buildings										4	4	24	62
Electrical Installation										0	0	0	0
Plant & Machinery										15	15	29	210
Furniture & Fixtures										0	0	0	0
Vehicles										0	0	1	1
Office Equipments										0	0	0	1
Property, Plant and Equipments Total	-	-	-	-	-	-	-	-	-	₹20	₹21	₹60	₹281
Freehold Land											1	4	2
Computers											0	0	0
Buildings											1	20	40
Electrical Installation											-	0	-
Plant & Machinery											1	16	190
Furniture & Fixtures											0	0	0
Vehicles											0	0	0
Office Equipments											0	0	1
Net Additions during the year	-	-	-	-	-	-	-	-	-	-	₹3	₹41	₹233
Freehold Land											0	0	-
Computers											0	0	0
Buildings											0	0	2
Electrical Installation											0	0	0
Plant & Machinery											1	1	10
Furniture & Fixtures											0	0	0
Vehicles											0	0	0
Office Equipments											0	0	0
Depreciation during the year	-	-	-	-	-	-	-	-	-	-	₹1	₹2	₹12
Capital Work in Progress											7	122	12
Net Additions CWP during the year											8	116	(109)
Net Addition PP&E + CWP	-	-	-	-	-	-	-	-	-	-	11	157	123
CAPEX from CFI	-	-	-	-	-	-	-	-	-	5	23	169	107
Intangible Assets													
Computer Software											0	0	1
Other													
Intangible Assets under Development													

Venus Pipes & Tubes Ltd.

Historical Borrowings

(Rs. Cr)

		FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Long Term Borrowings	Current EMI													
SBI 05 / 2029-08 / 60 EMIs	0													9
SBI 02 / 2023-09 / 22 EMIs	-											1	1	-
SBI 03 / 2025-11 / 34 EMIs	0											2	1	1
SBI 04 / 2027-08 / 47 EMIs	1											-	29	34
SBI 00 / 2024-08 / 30 EMIs	0											4	2	1
SBI 00 / 2025-12 / 36 EMIs	0											2	1	1
FB 00 / 2028-06 / 50 EMIs	0												-	4
Other											13	3	-	4
Total Long Term Borrowings	₹1										₹13	₹12	₹34	₹53
Current Portion											3	4	9	15
Non Current Portion											10	8	25	38
Increase in Long Term Borrowings											₹13	(₹1)	₹23	₹19
Short Term Borrowings														
SBI Cash Credit facility												45	56	79
RBL Cash Credit facility													-	13
AXIS Cash Credit facility													-	9
Other											15	4		
Total Short Term Borrowings											₹15	₹49	₹56	₹100
Increase in Short Term Borrowings											₹15	₹34	₹7	₹44

Venus Pipes & Tubes Ltd.

Historical Accounts Receivable

(Rs. Cr)

	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Accounts Receivable													
Not Due												38	89
Less than 6 months												26	81
6 to 12 months												3	3
1 to 2 years												3	2
2 to 3 years												0	2
More than 3 years												0	0
Undisputed Receivables	-	-	-	-	-	-	-	-	-	-	-	71	178
Disputed Receivables												-	-
Impairment loss allowance												0	1
Increase in allowance												0	0
Total Receivables	-	-	-	-	-	-	-	-	-	-	-	70	177
Net Revenue	-	-	-	-	-	-	-	119	178	309	387	552	802
Receivables To Revenue	-	-	-	-	-	-	-	-	-	-	-	12.8%	22.1%
Not Due	-	-	-	-	-	-	-	-	-	-	-	6.9%	11.1%
Less than 6 months	-	-	-	-	-	-	-	-	-	-	-	4.7%	10.1%
6 to 12 months	-	-	-	-	-	-	-	-	-	-	-	0.6%	0.4%

Venus Pipes & Tubes Ltd.

Historical Revenue Analysis

(Rs. Cr)

		FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Revenue														
Gross Revenue		-	-	-	-	-	-	-	119	178	309	387	552	802
Freight & Warehousing		-	-	-	-	-	-	-	-	-	-	-	-	-
Net Revenue		-	-	-	-	-	-	-	₹119	₹178	₹309	₹387	₹552	₹802
Capacity (Metric Tonne)														
Seamless Capacity										2,100	3,600	3,600	3,600	14,400
Welded Capacity										7,200	7,200	7,200	8,400	24,000
Mother Hollow Capacity														9,600
Value-added Fittings & Welded Tubes														
Annual Factory Capacity Total										9,300	10,800	10,800	12,000	48,000
Volume (Metric Ton)														
Seamless Capacity													7,756	11,557
Welded Capacity													5,371	8,056
Mother Hollow Capacity														
Value-added Fittings & Welded Tubes														
Annual Sales Volume Total		-	-	-	-	-	-	-	-	-	-	-	13,127	19,613
Volume Growth														
Seamless Capacity														49.0%
Welded Capacity														50.0%
Mother Hollow Capacity														-
Value-added Fittings & Welded Tubes														-
Total Volume Growth														49.4%
Price per Unit														
Gross Sales Price	Rs / Tonne	-	-	-	-	-	-	-	-	-	-	-	4,20,812	4,09,014
Gross Price Inflation														-2.8%
Freight & Warehousing	Rs / Tonne	-	-	-	-	-	-	-	-	-	-	-	-	-
Fright Inflation														-
Net Sales Price	Rs / Tonne	-	-	-	-	-	-	-	-	-	-	-	₹4,20,812	₹4,09,014
Net Price Inflation														-2.8%
Relevant Product Prices														
HRC Steel	USD / Tonne								800	570	820	1,500	900	850
Exchange Rate	USD / INR								70	71	74	75	79	83
HRC Steel	INR / Tonne	-	-	-	-	-	-	-	₹56,000	₹40,470	₹60,680	₹1,12,500	₹71,100	₹70,550
HRC Steel Inflation										-27.7%	49.9%	85.4%	-36.8%	-0.8%
Revenue Growth														
2 Yr Growth											61.4%	47.5%	33.6%	44.0%
5 Yr Growth														46.5%
Total Volume Growth														
2 Yr Growth														
5 Yr Growth														

Venus Pipes & Tubes Ltd.

Historical Cost & Depreciation Analysis

(Rs. Cr)

	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Cost Analysis													
Variable Cost	-	-	-	-	-	-	-	102	158	267	325	463	613
Fixed Cost	-	-	-	-	-	-	-	9	9	7	13	20	43
Total Cost	-	-	-	-	-	-	-	110	166	275	338	483	656
Annual Sales Volume Total (Metric Tonne)	-	-	-	-	-	-	-	-	-	-	-	13,127	19,613
Fixed Cost Contribution	-	-	-	-	-	-	-	8.0%	5.2%	2.7%	3.8%	4.2%	6.5%
Total Fixed Cost Inflation	-	-	-	-	-	-	-	-	-1.8%	-15.5%	74.3%	58.9%	111.7%
Fixed Cost Per Unit	-	-	-	-	-	-	-	-	-	-	-	₹15,441	₹21,880
Variable Cost Per Unit	-	-	-	-	-	-	-	-	-	-	-	₹3,52,728	₹3,12,581
Variable Cost Per Unit Inflation	-	-	-	-	-	-	-	-	-	-	-	-	-11.4%
Total Cost Per Unit	-	-	-	-	-	-	-	-	-	-	-	₹3,68,169	₹3,34,461
Raw Material Inflation													
HRC Steel	USD / Tonne							800	570	820	1,500	900	850
Exchange Rate	USD / INR							70	71	74	75	79	83
HRC Steel	INR / Tonne	-	-	-	-	-	-	₹56,000	₹40,470	₹60,680	₹1,12,500	₹71,100	₹70,550
HRC Steel Inflation		-	-	-	-	-	-	-27.7%	49.9%	85.4%	-36.8%	-0.8%	
Net Revenue	-	-	-	-	-	-	-	119	178	309	387	552	802
Total Costs	-	-	-	-	-	-	-	110	166	275	338	483	656
EBITDA Margin	-	-	-	-	-	-	-	7.0%	6.5%	11.2%	12.7%	12.5%	18.2%
Depreciation Analysis													
Net PP&E & CWIP	-	-	-	-	-	-	-	10	15	20	29	181	293
Net Addition to PP&E	-	-	-	-	-	-	-	-	-	-	11	157	123
CAPEX	-	-	-	-	-	-	-	-	-	5	23	169	107
Depreciation	-	-	-	-	-	-	-	2	2	1	1	2	12
Depreciation / Avg. Net PP&E	-	-	-	-	-	-	-	-	16.7%	5.5%	5.9%	1.9%	5.0%
Depreciation Years	-	-	-	-	-	-	-	-	5	16	17	26	30

Venus Pipes & Tubes Ltd.

Historical Income Tax Analysis

(Rs. Cr)

	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
EBT	-	-	-	-	-	-	-	₹5	₹6	₹31	₹43	₹60	₹116
Current Tax	-	-	-	-	-	-	-	1	2	8	11	15	24
Deferred Income Taxes	-	-	-	-	-	-	-	-	-	(1)	0	1	6
Total Income Taxes	-	-	-	-	-	-	-	₹1	₹2	₹7	₹11	₹15	₹30
Income Taxes Rate	-	-	-	-	-	-	-	24.0%	36.4%	23.6%	26.2%	25.9%	25.7%
Deferred Income Liability (provided)	-	-	-	-	-	-	-	-	-	0	1	1	7
Cummulative Deferred Income Taxes (Cal.)	-	-	-	-	-	-	-	-	-	(1)	1	1	7
Deferred Income	-	-	-	-	-	-	-	-	-	(3)	1	3	23
Deferred Income / EBT	-	-	-	-	-	-	-	-	-	-	2.8%	4.7%	20.3%
Deferred Income / Depreciation	-	-	-	-	-	-	-	-	-	-	82.6%	142.9%	198.9%

Venus Pipes & Tubes Ltd.

Historical Working Capital Analysis

(Rs. Cr)

		FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Days per Year	(days)		365	365	365	366	365	365	365	366	365	365	365	366
Income Statement Items														
Net Revenue									119	178	309	387	552	802
Cost of Sales									110	166	275	338	483	656
Days In														
Accounts Receivable	(days)								66	63	53	69	47	81
Inventories	(days)								120	98	59	101	126	126
Prepaid Expenses	(days)											2	1	1
Other Assets	(days)										27	42	25	21
Accounts Payable	(days)										56	42	56	97
Other Liabilities	(days)								124	106	8	6	5	3
Net WC Days (ex Other)	(days)								186	161	56	131	117	111
Net Working Capital Days	(days)								62	55	74	167	138	129
Account Balances														
Accounts Receivable	(Rs. Cr)								22	31	45	74	70	177
Inventories	(Rs. Cr)								36	44	44	93	167	226
Prepaid Expenses	(Rs. Cr)											2	1	2
Other Assets	(Rs. Cr)										20	39	34	37
Accounts Payable	(Rs. Cr)										42	38	74	174
Other Liabilities	(Rs. Cr)								38	48	6	6	6	5
Net WC (ex Other)	(Rs. Cr)								58	75	47	130	164	232
Net Working Capital	(Rs. Cr)								20	27	61	164	192	264
Change in WC (ex Other)	(Rs. Cr)								-58	-17	28	-83	-34	-67
Change in Working Capital	(Rs. Cr)								-20	-7	-34	-103	-28	-72

Venus Pipes & Tubes Ltd.

Historical Other Income Analysis

(Rs. Cr)

	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Interest income on Deposit & Others										1	0	2	1
Other													
Interest Income	-	-	-	-	-	-	-	-	-	₹1	₹0	₹2	₹1
Export Incentive										0	0	0	0
Foreign Exchange Gain (Net)										1	1	-	2
Miscellaneous income										0	0	0	0
Net Gain on Investment										-	0	0	0
Other										-	1	-	-
Other than Interest Income	-	-	-	-	-	-	-	-	-	₹1	₹2	₹0	₹3
Total Other Income	-	-	-	-	-	-	-	-	-	₹3	₹2	₹2	₹3
Interest Income Contribution	-	-	-	-	-	-	-	-	-	46.2%	23.3%	83.1%	20.1%

Venus Pipes & Tubes Ltd.

Historical Cash, Debt and Interest Analysis

(Rs. Cr)

	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Interest Income		-	-	-	-	-	-	-	-	1	0	2	1
Cash and Cash Equivalents	-	-	-	-	-	-	-	2	5	0	0	11	1
Interest Rate on Cash Equivalents										46.1%	1237.5%	36.9%	10.8%
Cash and Cash Equivalents		-	-	-	-	-	-	2	5	0	0	11	1
Bank balances		-	-	-	-	-	-	-	-	4	7	15	7
Investments		-	-	-	-	-	-	-	-	-	1	3	3
Other Financial Assets		-	-	-	-	-	-	-	-	3	1	0	2
Cash + Liquid Investment		-	-	-	-	-	-	2	5	7	9	29	13
Int. Rate on Cash + Liquid Investment										20.2%	6.0%	10.4%	3.0%
Interest Expenses	-	-	-	-	-	-	-	3	5	6	7	10	22
EMI on Long Term Borrowing													1
Annual Int. Exp. On Long Term	-	-	-	-	-	-	-	-	-	-	-	-	18
Interest on Short Term	-	-	-	-	-	-	-	3	5	6	7	10	4
Long Term Borrowings	-	-	-	-	-	-	-	-	-	13	12	34	53
Short Term Borrowings	-	-	-	-	-	-	-	-	-	15	49	56	100
Total Borrowings										₹28	₹61	₹91	₹153
Int. Rate: Long Term Borrowings													40.7%
Int. Rate: Short Term Borrowings											22.1%	18.6%	5.5%
Int. Rate: Total Borrowings											16.0%	13.0%	18.1%

Venus Pipes & Tubes Ltd.

Historical Shareholders' Equity

(Rs. Cr)

		FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Common Shares														
Shares Beginning	Cr Units										0.87	0.87	1.52	2.03
Shares Issued / Buy Back	Cr Units										-	0.65	0.51	-
Shares Outstanding	Cr Units	-	-	-	-	-	-	-	-	-	0.87	1.52	2.03	2.03
Face Value	(₹)										10.00	10.00	10.00	10.00
Shares Issued / Buy Back	(₹ Cr)	-	-	-	-	-	-	-	-	-	-	6	5	-
Equity - Ending	(₹ Cr)	-	-	-	-	-	-	-	9	9	9	15	20	20
Equity - Beginning	(₹ Cr)								-	9	9	9	15	20
Shares Issued / Buy Back	(₹ Cr)	-	-	-	-	-	-	-	₹9	-	₹0	₹6	₹5	-
Retained Earnings														
Amount - Beginning	(₹ Cr)		-	-	-	-	-	-	-	3	8	31	113	302
Net Income			-	-	-	-	-	-	4	4	24	32	44	86
Pension Funding												(0)	0	(0)
Common Dividend												-	(1)	(2)
Other Adjustment												50	145	-
Amount - Ending		-	-	-	-	-	-	-	₹4	₹8	₹31	₹113	₹302	₹386
Amount - Ending (Provided)		-	-	-	-	-	-	-	3	8	31	113	302	386
Dividend Payout Ratio		-	-	-	-	-	-	-	-	-	-	-	2.3%	2.4%

Venus Pipes & Tubes Ltd.

Historical NOPLAT, ROIC and Investment Rate

(Rs. Cr)

	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
EBITDA	-	-	-	-	-	-	-	8	12	35	49	69	146
Depreciation	-	-	-	-	-	-	-	2	2	1	1	2	12
Add: Operating lease interest													
Tax Rate	-	-	-	-	-	-	-	24.0%	36.4%	23.6%	26.2%	25.9%	25.7%
NOPLAT	-	-	-	-	-	-	-	5	6	26	35	50	100
NOPLAT	-	-	-	-	-	-	-	5	6	26	35	50	100
Depreciation	-	-	-	-	-	-	-	2	2	1	1	2	12
Gross cash flow	-	-	-	-	-	-	-	7	8	27	37	52	112
(Increase in WC)	-	-	-	-	-	-	-	(20)	(7)	(34)	(103)	(28)	(72)
(Net Capex)	-	-	-	-	-	-	-	-	-	(5)	(23)	(169)	(107)
(New Capitalized leases)													
(Investments in goodwill and intangibles)													
(Gross investment)	-	-	-	-	-	-	-	(20)	(7)	(39)	(126)	(197)	(180)
Free cash flow	-	-	-	-	-	-	-	(13)	2	(12)	(90)	(146)	(68)
After-tax nonoperating income													
(New Nonoperating assets)													
Cash flow available to investors	-	-	-	-	-	-	-	(13)	2	(12)	(90)	(146)	(68)
Net Capex	-	-	-	-	-	-	-	-	-	5	23	169	107
NOPLAT	-	-	-	-	-	-	-	5	6	26	35	50	100
Investment Rate (CAPEX/NOPLAT)	-	-	-	-	-	-	-	-	-	19.5%	66.1%	340.9%	107.5%
Operating WC	-	-	-	-	-	-	-	20	27	61	164	192	264
Net PP&E	-	-	-	-	-	-	-	10	15	20	29	181	293
Capitalized Operating Leases													
Other Op. Assets - Op. Liabilities													
Invested Operating Capital ex Goodwill	-	-	-	-	-	-	-	30	42	80	193	373	557
ROIC	-	-	-	-	-	-	-	-	16.8%	42.1%	25.8%	17.6%	21.5%